# Team EDU — Innovation Intent

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# **Original Intent**

### The Problem

College Students are not able to share most resources due to lack of central planning and coordination.

### For Whom

College Students. They are centrally located, have similar needs and desires, and are open to experimentation.

### Why

Reduces costs associated with college. Improves sustainability.

## Why Have Others Failed

Inconvenience — until recently, the lack of ubiquitous connectivity has made sharing resources inefficient and time-consuming. Additionally, many recent product have failed to properly support the college student market.

## Why Are We Different

We're college students! We know what we want. We also have a strong background in technology which allows us to take advantage of recent advancements in internet-connected devices.

# **Revised Intent**

### The Problem

Some college students learn faster than others giving them an advantage in schoolwork.

#### For Whom

College Students. They have a desire to learn and care about academic achievement.

#### Why

Failure is expensive. Students do not have time or money to waste on retaking classes.

#### Why Have Others Failed

Lack of Human Connection. Without empathy you cannot foster a relationship which promotes growth and learning.

#### Why Are We Different

We are our target audience, and we have the skills it takes to implement this idea in a productive way which will promote the spread of ideas.

#### **Greatest Oppourtunities**

More and more people are becoming college educated. With the continued growth of college market, there are more opportunities to provide our service to the market.

#### **Greatest Risks**

Competing services or lack of interest limiting our user base. Tutors leaving, taking our client base with them.